

***NAD Small Business Conference
May 2, 2001***

**The Renaissance Hotel
425 Water Street
Portsmouth, VA 23704
(757) 673-3000**

**Reserve Your Room Early!
Identify yourself as part of the North Atlantic Division Small
Business Conference.**

For more information, contact Jack Beecher at (757) 441-7077, or e-mail
Jack.Beecher@usace.army.mil.

Send registration form(s) to:

Jack Beecher, Deputy for Small Business
U.S. Army Corps of Engineers
803 Front Street
Norfolk, VA 23510-1096
Fax: (757) 441-7115

DIRECTIONS TO THE RENAISSANCE HOTEL:

FROM NORFOLK INTERNATIONAL AIRPORT: Take
airport exit, turn left onto Norview Avenue/South-West/SR-247.
Turn off ramp onto I-264/SR337/West. Take Exit 7 to Crawford
Connector/East to Crawford St./North-East. Turn right/East onto
London Blvd. Take to Water St. intersection.

FROM BALTIMORE: Take I-495/I-95 South, entering
District of Columbia, then entering Virginia. Bear right onto
I-95/South. At I-95 Exit 84/I-295 Exit 43, bear left/East onto
I-295. At I-64 Exit 200/I-295 Exit 28, bear left. Take Exit 7
Crawford Connector/St. Turn right on London Blvd to
Water St.

***The U.S. Army Corps of Engineers, North Atlantic
Division presents...***

2001 Small Business Conference

“Small Business and the Corps – A Win-Win Situation”



Business Opportunity Fair

**with the Commanders,
Chiefs of Contracting and
Deputies for Small Business
of the North Atlantic Division**

**Wednesday, May 2, 2001
The Renaissance Hotel
Portsmouth, Virginia**

Objective and Scope

The U.S. Army Corps of Engineers is the nation's premier engineering organization, providing comprehensive engineering, management and technical support to the Department of Defense, other federal agencies and state and local governments. Small business plays an essential role in helping the Corps accomplish its mission, last year accounting for approximately \$2.6 billion in direct contracts to Small Business alone.

The sponsor of this conference, the Corps' North Atlantic Division, comprises six districts (based in Concord, Mass., New York City, Philadelphia, Baltimore, Norfolk, and Wiesbaden, Germany). The division, which issued contracts exceeding \$900 million in fiscal year 2000, provides design, military construction, and water resource development services. Additional responsibilities include disaster response and environmental restoration. The division's assigned boundaries include the northeastern United States, Greenland and Europe.

This conference will allow for direct discussions, counseling and assistance with the Deputies for Small Business, Chiefs of Contracting, and District Commanders within NAD. Also available to discuss current subcontracting and partnering opportunities will be representatives of prime contractors who are performing or have performed under Corps contracts.

Agenda

Wednesday, May 2, 2001

7:30 - 8:30	Late Registration
8:30 - 8:35	Administrative Remarks
8:35 - 8:40	Welcome. Introduction of North Atlantic Division Commander by COL Allan B. Carroll
8:40 - 9:15	BG M. Stephen Rhodes, Commander, North Atlantic Division Q&A Session
9:15 - 9:35	Jack Beecher, Deputy for Small Business, North Atlantic Division and Districts Overview
9:35 - 9:55	Charles Gaston, District Director, U.S. Small Business Administration
9:55 - 10:15	Break
10:15 - 10:35	Joe Miller, Norfolk District, Project Management Division
10:35 - 10:55	Dona Story, Owner and President, Quality Technical Services
10:55 - 11:15	Harold G. Eaton, Program Manager, DoD, Historically Black Colleges and Universities and Minority Institutions Program
11:15 - 11:35	Stacy Wardell, Owner and President, Court One, Inc.
11:35 - 11:55	Bryan Butcher, Senior Estimator, Hansel Phelps Construction Co.
12:00 - 1:00	Lunch
1:00 - 4:00	Business Opportunity Fair

Conference Registration
Registration Fee = \$20.00

(Please print your name as it should appear on your name badge.)

Name: _____
(First Name) (Last Name)

Title _____

Company or Agency _____

Address _____

City _____ State _____ Zip _____

Phone _____ Fax _____

E-mail Address _____

Enclosed is a check for \$ _____
Please make checks payable to: FAO, USAED Norfolk

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